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CONTRACT FOR STATEWIDE MOTORS MARINE INBOARD/OUTBOARD

CONTRACT PERIOD: December 17, 2012 through December 18, 2017 (THE ABOVE DATE REFLECTS THE MAXIMUM CONTRACT PERIOD)

INTRODUCTION & Guidelines for Contract Use:

This is a multiple award contract for any manufacturer and/or dealer offering the highest discount percentage (%) off of the Manufacturer's Established Governmental Pricing <u>OR</u> Manufacturer's Suggested Retail Pricing (MSRP) for <u>Outboard Motors only</u>. However, offeror were required to provide the requested discounts for Motors, Parts and Accessories. Awards were made by Lot for each manufacturer's entire line of <u>Outboard Motors</u>, Repair Parts and Accessories on the specific brands/manufacturers listed in the solicitation. Each offer must be from the same manufacturer price list in order to determine the lowest responsive, responsible bid(s). Each offeror must provide a copy of the manufacturer's price list and/or any updates and changes in price when they occur over the life of the contract(s) for the motors, parts and accessories bid. This information is required before any purchase orders may be issued against any resultant contracts.

Note: The above date reflects the maximum contract period. Prices are firm/fixed through the initial term which ends 12/17/2013. However, prices are subject to change by change order after each subsequent yearly contract period after this date.

Contract No. 4400006133 BRP US, Inc. – Evinrude Motors Click here for contract details

VENDOR: BRP US INC.

10101 Science Drive Sturtevant, WI 53177

CONTACT NAME: Mary Kay Schmale/Mark Stepien

PHONE NO.: (800) 901-3228

FAX NO.: (262) 884-5403

E-MAIL ADDRESS: <u>marykay.schmale@brp.com</u>

VENDOR NO.: 70000102304

F.E.I.N.: 37-1341308

CONTRACT NO.: 4400006133

DELIVERY: 10 DAYS ARO

Item Description

00001 Evinrude Outboard Motors SC Discount Percentages:

Portable Engines: 29%

25 hp - 30 hp Engines: 32%

40 hp - 300 hp Engines: 40.00- %

00002 Evinrude Parts SC Discount Percent: 40.00- %

00003 Evinrude Accessories SC Discount Percent: 40.00- %

CLICK HERE FOR PRICING AND WARRANTY INFORMATION

Contract No. 4400006136 Mercury Marine Div. of Brunswick – Mercury Marine Engines <u>Click here for contract details</u>

VENDOR: MERCURY MARINE DIV OF BRUNSWICK

W 6520 Pioneer Road Fond Du Lac, WI 54935

CONTACT NAME: Jeff Krueger/Jason Benedict

PHONE NO.: (866) 408-6372 or (920) 924-2030

FAX NO.: (920) 924-1488

E-MAIL ADDRESS: mmobgovsales@mercmarine.com

VENDOR NO.: 7000046250

F.E.I.N.: 36-0848180

CONTRACT NO.: 4400006136

DELIVERY: 10 Days ARO

WEBSITE: http://www.mercurygovsales.com/

Item Description

00004 Mercury Outboard Motors SC Discount Percent:

(scaled) each

0.000 - 26.49 26.50- % 26.500 – unbounded 35.00- %

00005 Mercury Parts SC Discount Percent:

(scaled) each

0.000 – 29.99 30.00- % 30.000- unbounded 50.00- %

00006 Mercury Accessories SC Discount Percent:

(scaled) each

0.00 - 29.99 30.00 - % 30.000 - unbounded 50.00 - %

Contract No. 4400006135 Central Florida Yamaha, Inc. – Yamaha and Honda Engines Click here for contract details

VENDOR: CENTRAL FLORIDA YAMAHA INC

730 US 27 North

Lake Placid, FL 33852

CONTACT NAME: Adam Hess

PHONE NO.: (863) 465-6669 ext. 107

FAX NO.: (863) 465-7233

E-MAIL ADDRESS: sales@cfyamaha.com

VENDOR NO.: 7000089582

F.E.I.N.: 65-0961626

CONTRACT NO.: 4400006135

DELIVERY: 10 Days ARO

Item Description

00007 Yamaha Outboard Motors SC Discount Percent: 33.00- %

00008 Yamaha Parts SC Discount Percent: 12.00- %

00009 Yamaha Accessories SC Discount Percent: 12.00-%

00010 Honda Outboard Motors SC Discount Percent: range of

30.00- 36.00% (See price list)

00011 Honda Parts SC Discount Percent: 12.00- %

00012 Honda Accessories SC Discount Percent: 12.00- %

CLICK HERE FOR PRICING AND WARRANTY INFORMATION